SAYBROOK
ASSOCIATES, INC.

www.saybrook-associates.com

Risk Management and Preservation of Capital

Projects are approved on the basis of their projected benefits, costs and return on investment. While the execution plan and budget are based upon reasonable assumptions, they are always at risk due to unanticipated circumstances. We help you identify, quantify, and mitigate these project risks.

What	How
Validate Success Factors	Analyze, evaluate, and validate project schedules and budgets that define success.
Identify Risks	Workshops involving all stakeholders help them identify threats and risks to success. With participation by and input from all stakeholders, we can identify possible events or actions that pose threats to the project or program.
Assess Risks	Assessment of the projects status and — with collective experience — evaluate the probability of occurrence and the severity of impact.
Develop Risk Strategies	Estimate and evaluate cost of impact vs. cost of avoidance, transfer, or mitigation. Select strategies to address them and decide whether to accept, transfer, avoid, or mitigate.
Manage Risk	Assign responsibilities and ownership of actions, then manage and track risk management strategies.
Reassess Risks	Identify and reassess changing risks over time and project phase.

Benefits to You and Your Organization

> Validation of project success factors.

> Early identification of possible events or actions that pose threats to your success.

> Early development of strategic plans with which to prevent or minimize impact.

> Elimination of surprise.

CASE STUDY >

A Fortune 500 company with global facilities wanted a uniform way to budget, perform, and report facilities maintenance and management. The company had already selected appropriate software and peripheral tools, had assembled a management team and created a plan to develop, implement, roll-out, and train at multiple sites. So, they were off to a good start. However, they asked us to generate and review an execution plan and performance-monitoring system to make certain they were thorough and efficient.

We felt that the success factors for this $22MM project were based upon many unverified assumptions that were not grounded in comparative experience. We suggested in-depth plans for risk assessment, management, and mitigation. Through interactive stakeholder sessions, the team could identify risks and threats, evaluate their potential for occurrence and severity of impact, and calculate the costs of occurrence vs. the costs of mitigation.

When the project was completed, the company was able to validate initial conditions for success and execute a "no surprises" plan that saved them time, resources, and money.

Coordination. Control. Communication. | PROGRAM MANAGEMENT AND PROJECT CONTROLS

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